

ADMnext FOR SAP SOLUTIONS

YOUR END-TO-END JOURNEY TO THE RENEWABLE ENTERPRISE The enterprise resource planning (ERP) space is rapidly evolving beyond labor arbitrage, scaling and sizing, offshoring, cost cutting, and economies of scale. Tomorrow's leaders expect next-level ERP – and are already building Cloud-enabled, data-driven ERP solutions that are focused on business innovation, fostering better connections within their ecosystems, and improving customer centricity.

In order to effectively harness everything that the future of ERP has to offer the management of your business – and the customers you deliver to – it's essential to modernize and integrate your legacy ERP. It's also equally important to transform your ERP into a simplified architecture. This means architecture with a clean and touchless core that's supported by extensions in Cloud platforms and intelligent Application Development and Maintenance (ADM) technologies for continuous innovation and differentiation.

Next-level ERP: Combining transformation with continuous innovation

SAP is the market leader in providing innovative, world-class ERP solutions that can unify your business and truly revolutionize it – simplifying your path to the digital economy. And ADM technologies and approaches can help take this world-class ERP to the next level. At the intersection of these two solutions is something we call the Renewable Enterprise.

The future of ERP: Becoming the Renewable Enterprise

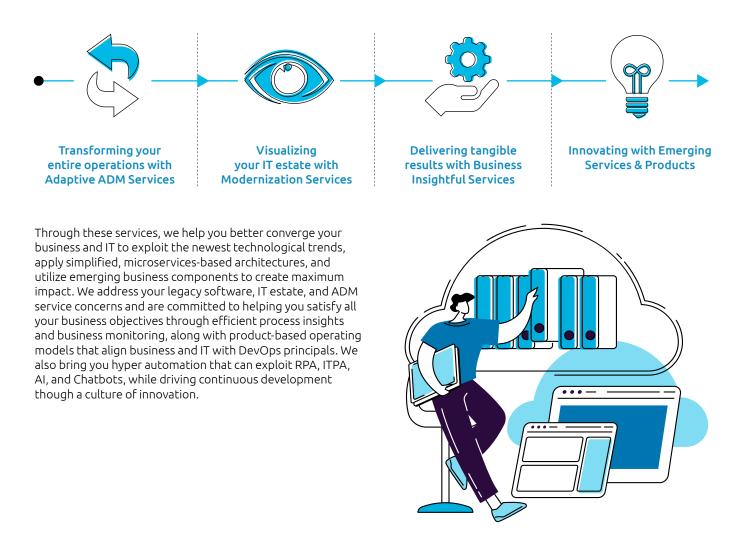
Capgemini's Renewable Enterprise vision is enabled by the Digital Core and ADMnext. It's designed to introduce innovation with agility and put user experience at the heart of your business – all while protecting your critical processes. This vision utilizes AI and embedded analytics, DevOps, Cloud architecture, APIs, and Microservices to help organizations – businesses like yours – reimagine themselves, unlock business value, and outpace competition.

The key to successfully actualizing your Renewable Enterprise vision lies in sourcing a capable SAP partner that can drive lean, comprehensive ERP transformation. This means a partner who can maximize results with business-focused ADM expertise in the form of AI insights, future-proof simplification and standardization, and differentiation and innovation. It's also crucial that they support you over the long term as part of a continuous journey, so that you can successfully navigate and grow in a constantly changing market.

ADMnext for SAP Solutions: Securing your end-to-end journey to the Renewable Enterprise

Many enterprises are transforming their core applications based on SAP technologies. This is often not a one time exercise – but a journey that entails the transformation of their entire organizations and a well-defined business case. It's also critical to ensure that the value of each step throughout the journey is locked in over time – considering the speeds at which customer needs are evolving and the overall market is changing.

Capgemini can help here – firstly by structuring and executing this transformation through its Digital Core with SAP S/4HANA offer. To support the capabilities of this offer, ADMnext for SAP Solutions plays a crucial role in securing the benefits of your transformation and supporting your journey in becoming a Renewable Enterprise. Grounded upon Capgemini's deep SAP experience, ADMnext for SAP Solutions enables you to create the future enterprise you want by:





Transforming your entire operations with Adaptive ADM Services: Transition, move to Managed Services, and Intelligent Automation



Adaptive ADM Services Digitally-enabled Transition followed by innovative Managed Services

Automation-driven by CIAP for SAP services

With Adaptive ADM Services, we bring you rapid transformation with virtual, collaborative, language-independent, global SAP transition capabilities, which are assisted by industrialized tools like Capgemini's proven Digital Transition Platform.

These capabilities are also supported by an end-to-end ADM Service Portfolio for SAP and S/4HANA, and continuous service improvement using ticket data mining via Smart Analytics. We deliver higher user satisfaction by reducing Mean Time to Recovery (MTTR) via tools such as Sol., Finder, RaRe, and a comprehensive automation catalog for service requests. We also utilize Intelligent Automation services that cover monitoring, and process and IT automation for self-help, self-heal, and actionable insights using Capgemini's Intelligent Automation Platform for SAP. Overall, with Adaptive ADM Services, we enable you to:



Standardize end-to-end operations and SLAs across your IT portfolio



Attain 20-50% reductions in TCO and technical debt with simultaneous improvements in service velocity and efficiency



Invest in a dedicated fund via Design Office to boost and drive an embedded innovation stream



Capgemini is a long-standing SAP partner that has significant capabilities in design, business consulting, implementation, and support. The firm boasts the highest number of certifications as of the time of data collection [and] has capabilities in all the major, new SAP areas, such as S/4HANA, C/4HANA, and SAP SaaS products.⁽¹⁾

FORRESTER RESEARCH

⁽¹⁾Forrester Research, The Forrester Wave™: Global SAP Services Providers, Q2 2020, May, 2020



Visualizing your IT estate with Modernization Services: Drive product-based service models across business and IT – and IT Estate modernization powered by Cloud and Data



Modernization Services Product-based service models (iCaptivate)

SAP Estate modernization powered by SAP2Cloud & MPSA

Modernization Services foster a big-picture mindset with comprehensive and optimized visibility of your IT (including Applications, Data, and Infrastructure). We employ an insightsdriven approach that utilizes dynamic dashboards and a transformation roadmap through eAPM and implementation accelerators such as our Cloud Migration Platform.

With SAP2Cloud's industrialized approach, we move your SAP workload to a Cloud infrastructure and apply tools such as "Shrink the Core" to help you transform your ABAP custom code into Cloud-native. While our iCaptivate methodology drives quality, speed, and consistency in any SAP transformation with tools to help you manage the change affecting business users. These tools include CASO and Enablement as a Service (EaaS), which are based upon a digital-enablement platform.

With the these tools, we essentially enable you to achieve a more collaborative culture, accelerate ideas, and unlock speed-to-value with a product-based operating model and solution adoption processes that ensure a substantial return on your IT investments and drive tangible business results. In applying Modernization Services, we work with you to:



Define and complete your transformation roadmap using eAPM within the first six months of our engagement



Invest in a Transformation Office to deliver on your OCM and Lean initiatives as part of a multi-year managed services engagement



Attain a 20% or more reduction in your IT landscape through rationalization, modernization, and migration



Delivering tangible results with Business Insightful Services: Industrybenchmarked SAP best practices through Business Command Center with SAP



Business Insightful Services SAP Path Solutions with industry benchmarking

CIAP for Business (with SAP-focused insights)

Business Insightful Services are wholly focused on the improvement of your value chain through business-driven process mining and insights solutions like MyInvenio and Signavio, which foster Business and IT alignment. With CIAP for Business, we enable you to effectively monitor your business KPIs. While our Business Process Focus method helps create the tangible outcomes you seek by working with your customers to define SMART KPIs. Essentially, Business Insightful Services bring you the ability to:



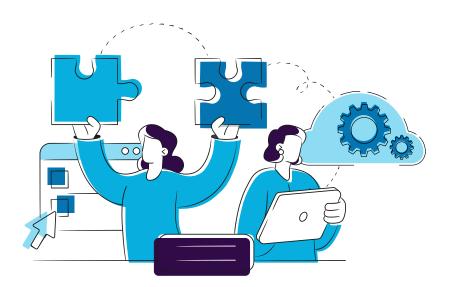
Implement CIAP for Business to improve business KPIs that are underpinned by a risk-reward model



Drive continuous process improvement based on actionable insights and SMART KPIs



Increase business process efficiency by 10-15% and markedly improve application stability





Innovating with Emerging Services & Products: Exploiting SAP through new products and services and new business models via RISE with SAP and Industry 4.0



Emerging Services & Products Exploit SAP with new products and services

New business models using RISE with SAP and Industry 4.0

In exploiting Emerging Services & Products, we work with you to co-innovate and co-develop industry-specific solutions with SAP and Hyperscalers for a multitude of sectors. Here we can help you build out an innovation ecosystem enabled by our Applied Innovation Exchange (AIE) and Accelerated Solutions Environment (ASE) methodologies. While Capgemini Invent can bring together all the best design-agency-level creativity with IT-enabled Transformation. As a whole, Implementing Emerging Services & Products can help you:



Embed AIE sessions as part of large Managed Services deals to facilitate co-creation with our partner ecosystem



Establish an Innovation Council that provides at least two major ideas per quarter to drive new business models and journey maps

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Capgemini supported us in transitioning several mainframe applications to SAP S/4HANA, which disrupted a 40-year company culture. The procurement workstream needed much more attention due to local Brazilian requirements and taxes – and Capgemini's experienced consultants demonstrated lot of flexibility. Finally, Capgemini's background on similar projects brought lot of value to our project and made complex themes easier.

CIO AND SECURITY OFFICER, A MAJOR AUTOMOTIVE MANUFACTURER What made the collaboration between Capgemini and SAP strong was the fact that now SAP had the technology that could be rolled out quiet rapidly. But you also need infrastructure to run it. Capgemini was able to match the speed of SAP, so it only took us a couple of weeks to set the environment and bring it into production.

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Group CIO, Prominent Global Process Manufacturer

ADMnext for SAP Solutions helps a British luxury goods manufacturer and retailer realize its Renewable Enterprise vision

A large British luxury goods manufacturer and retailer was seeking to transform the management of its business to a futureproof, outcome-based model, which would deliver immediate cost reductions and offset negative impacts stemming from Covid. So, after evaluating potential partners, they chose Capgemini to create a comprehensive Renewable Enterprise with ADMnext for SAP Solutions. This entailed a program comprising level two and three SAP Support, Service Requests, Monitoring, Automation, Industrialization, SAP Application Development, Migration to AWS Cloud, and S/4HANA implementation.

The Capgemini team began with a comprehensive migration to S/4HANA and SAP on AWS, along with Business Process Focus (BPF), BKPI, and Business Command Center implementations to measure, track, and report service performance. The team also helped the client in adopting a product-based DevOps model that is focused on maximizing output for the ADM team, adopting large-scale automation (including the deployment of CIAP), and the implementation of new tools within test automation. Overall, with ADMnext for SAP Solutions, the client was able to realize their Renewable Enterprise vision and reap the following benefits:



Over 30% in cost reductions



An SAP landscape entirely operating on AWS and supported by Capgemini's Cloud Platform



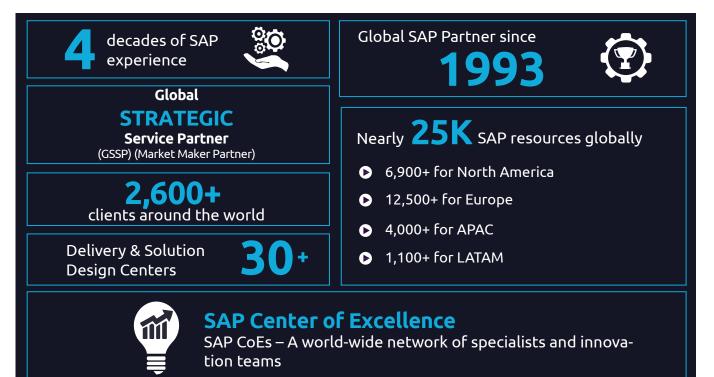
Complete onboarding to CIAP-based automation across all scope areas with the latest tools and technologies



Implementation of a DevOps-based operating model with a single E2E visual dashboard to view and analyze service health, automation benefits, ticket trends, and end-user experience

Why ADMnext for SAP Solutions ... Realizing your Renewable Enterprise vision through deep SAP experience and ADM expertise

As a global SAP partner, Capgemini is one of the largest and most experienced SAP strategic partners. Thousands of certified SAP practitioners leverage Capgemini's four decades of SAP experience to serve clients around the world within the SAP S/4HANA Digital Core and ERP solution areas.



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Capgemini has continued its investment in resources to support the business with a 34% increase in S/4HANA trained resources across all regions. It also continues to invest in certification of its resources with the highest number of certifications held in the SAP partner ecosystem.⁽²⁾

GARTNER

⁽²⁾Gartner, Magic Quadrant for SAP S/4HANA Application Services, Worldwide, June 2021

Create the future you desire and realize your Renewable Enterprise vision with ADMnext for SAP Solutions

ADMnext for SAP Solutions builds upon Capgemini's SAP expertise by bringing everything ADMnext has to offer with Adaptive ADM Services, Modernization Services, Business Insightful Services, and Emerging Services & Products. To learn more about ADMnext for SAP Solutions and how we can help you craft your Renewable Enterprise vision and create the future you desire, contact us <u>here</u>.



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About Capgemini

Capgemini is a global leader in partnering with companies to transform and manage their business by harnessing the power of technology. The Group is guided everyday by its purpose of unleashing human energy through technology for an inclusive and sustainable future. It is a responsible and diverse organization of over 340,000 team members in more than 50 countries. With its strong 55-year heritage and deep industry expertise, Capgemini is trusted by its clients to address the entire breadth of their business needs, from strategy and design to operations, fueled by the fast evolving and innovative world of cloud, data, AI, connectivity, software, digital engineering and platforms. The Group reported in 2021 global revenues of €18 billion.

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