

# WHY CONSUMERS LOVE GENERATIVE A

### **HOW ARE CONSUMERS USING GENERATIVE AI?**

#### High consumer awareness of generative AI tools across generations



**51**<sup>%</sup> of consumers are aware of the latest trends in the generative AI space and have also explored tools



Baby boomers have the highest awareness and exploration of generative AI tools (53.5%), followed by Gen X with 51.7%.



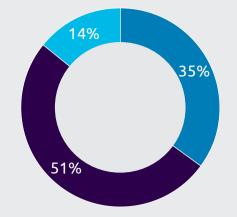
Gen Z has a slightly lower percentage of awareness and exploration of generative AI tools **(50.8%)**, and Millennials have the lowest percentage **(50.2%)** among the different age groups.



Consumers are using generative AI for creative purposes such as generating content (52%) and brainstorming (28%).

#### High consumer awareness of generative AI tools

#### SHARE OF CONSUMERS WHO ARE AWARE OF THE GENERATIVE AI SPACE AND EXPLORED TOOLS SUCH AS CHATGPT, DALL-E



- I am neither aware of nor have explored tools such as ChatGPT, DALL-E
- I am aware of the latest trends in the generative AI space but have not explored tools such as ChatGPT, DALL-E
- I am aware of the latest trends in the generative AI space and have also explored tools such as ChatGPT, DALL-E

Source: Capgemini Research Institute, Generative AI consumer survey, April 2023, N=10,000.

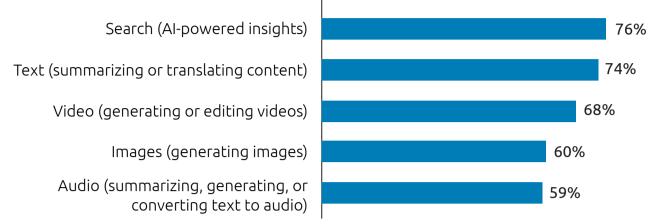
# The satisfaction level of consumers using chatbots is highest among generative AI use cases

SATISFACTION LEVEL OF CONSUMERS FREQUENTLY USING GENERATIVE AI TOOLS

Chatbots (automating customer service and more)

Gaming (Gen-AI gaming studios or applications)





Satisfaction level

Source: Capgemini Research Institute, Generative AI consumer survey, April 2023; N = consumers who are aware of the generative AI tools and use them frequently; N = 435 (text), N = 152 (images), N = 176 (audio), N = 490 (video), N = 1,247 (chatbots), N = 320 (search), 910 (gaming).

### CONSUMERS TRUST GENERATIVE AI AND ARE UNCONCERNED ABOUT MISUSE

#### Content written by generative AI has a high acceptance rate



**73%** of consumers trust content written by generative AI



**53%** of consumers trust generative-AI-assisted financial planning



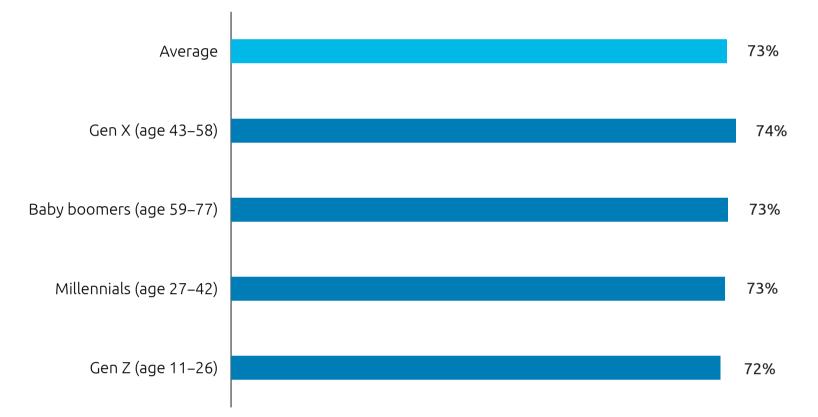
**67%** of consumers believe they could benefit from receiving medical advice from generative AI



**66%** of consumers would seek advice from a generative AI tool on personal interactions or relationships

#### Consumers across age groups have a high level of trust in content written by generative AI

SHARE OF CONSUMERS WHO TRUST CONTENT WRITTEN BY GENERATIVE AI (BY AGE RANGE)



Source: Capgemini Research Institute, Generative AI consumer survey, April 2023, N = 8,596.

### Trust in generative AI needs introspection



**49%** of consumers are unconcerned about fake news stories created by generative AI



**34%** of consumers are worried about phishing attacks that use generative AI technology to deceive individuals



**33%** of consumers are worried about the non-recognition/non-payment of artists/contributors whose work is used in the training of generative AI algorithms

## HOW WILL GENERATIVE AI TRANSFORM THE WAY CONSUMERS SEARCH FOR AND BUY PRODUCTS?



**43%** of consumers would like to see a broad implementation of generative AI across their interactions with organizations



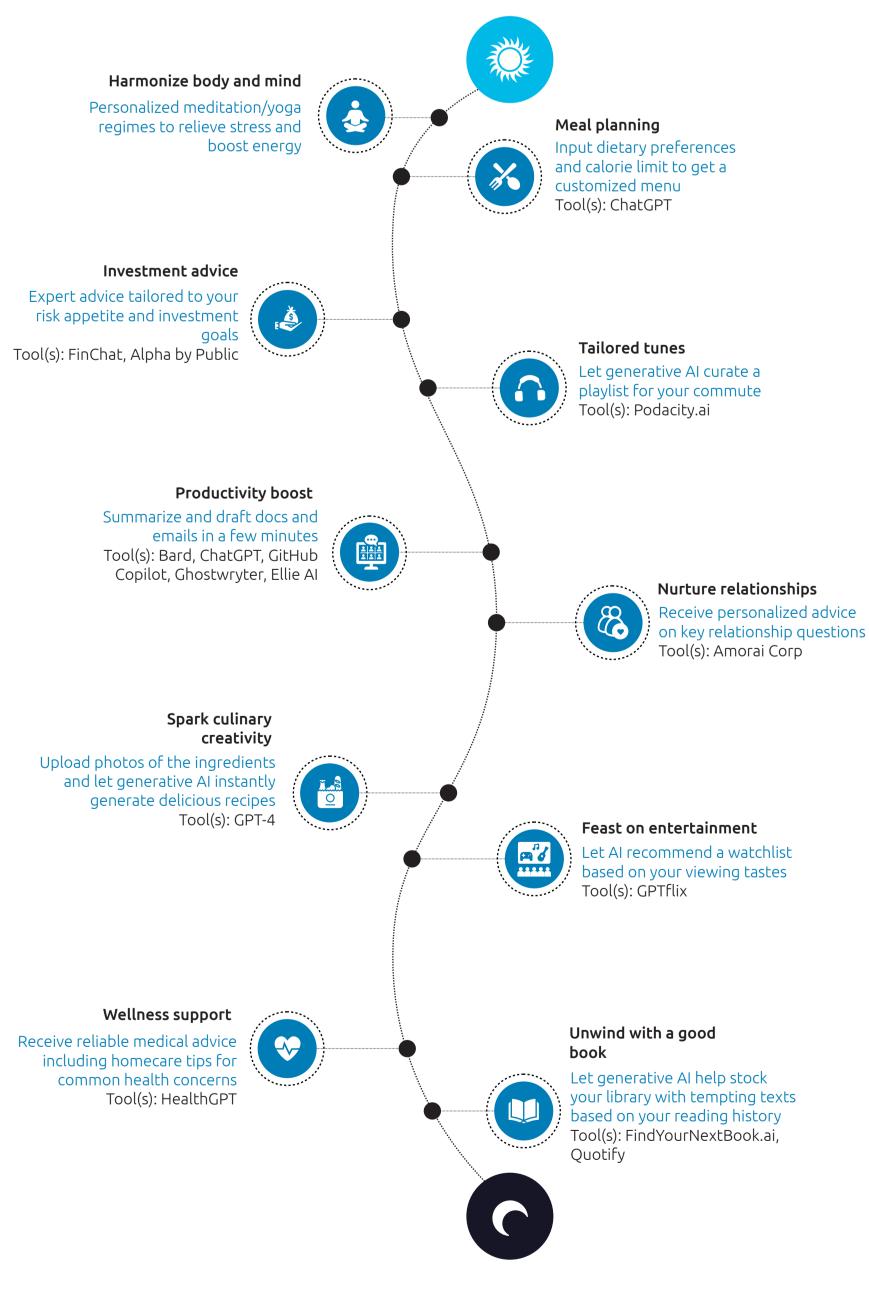
Generative AI tools such as ChatGPT are becoming the new go-to for **70%** of consumers when it comes to seeking product or service recommendations, replacing traditional methods such as search



**30%** of consumers are willing to pay more for generative-AI-powered tax-preparation services for individuals and virtual generative-AI-powered travel agents

### The generative-AI-augmented life of a consumer

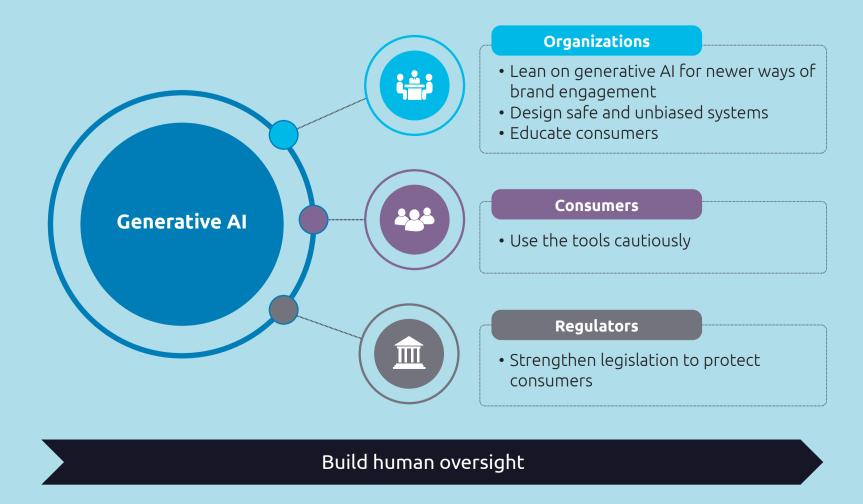
## A representation of how generative AI simplifies and enriches the everyday life of a consumer



Source: Capgemini Research Institute Analysis.

## CONSUMER GUIDELINES FOR ORGANIZATIONS ON THEIR GENERATIVE AI JOURNEYS

## A five-point framework for organizations working on consumer-facing generative AI initiatives



Source: Capgemini Research Institute analysis.



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