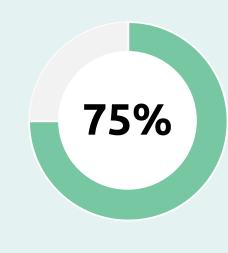
#### Organizations see a substantial role for climate tech in addressing the climate and ecological crisis



OF EXECUTIVES SAY THEIR ORGANIZATIONS WILL NOT ACHIEVE THEIR SUSTAINABILITY GOALS WITHOUT CLIMATE TECH

Source: Capgemini Research Institute, Climate Tech Survey, August-September 2023; N=1,350 organizations.

On average, executives expect climate tech to help their organizations achieve

of their decarbonization or net zero goals

\*Estimate based on the perception of surveyed executives

Source: Capgemini Research Institute, Climate Tech Survey, August–September 2023; N=1,189 organizations that track the contribution of climate tech towards achieving their overall decarbonization or net zero goals.

### Cost is a major obstacle for climate tech adoption

product costs to increase due to adoption of climate tech

Most executives expect

accept a significant green premium for climate tech adoption

Organizations are unwilling to

of executives say that product costs are likely to 77% increase due to climate tech adoption

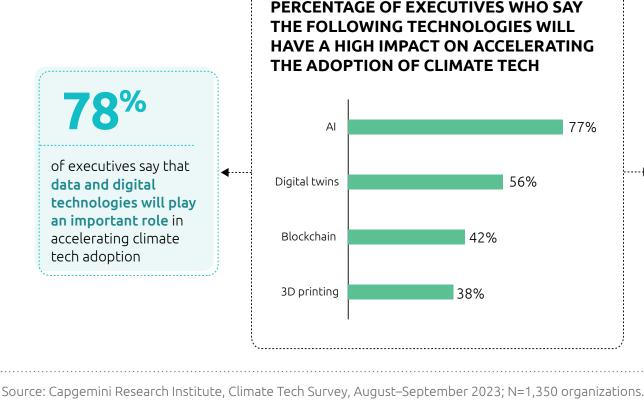
due to climate tech adoption or the "green premium" that organizations are willing to accept is ~9%

On average, the increase in product cost

Source: Capgemini Research Institute, Climate Tech Survey, August-September 2023; N=1,350 organizations.

## Digital technologies are key to accelerating adoption of climate tech and driving down costs





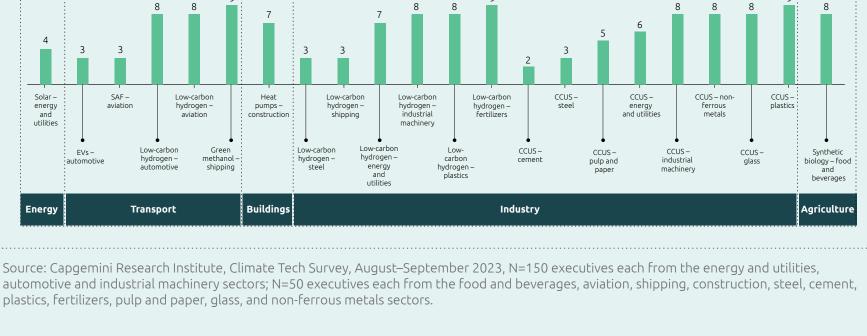
of organizations have already realized cost advantages from using digital technologies to scale the adoption of climate tech

# pockets of rapid progress

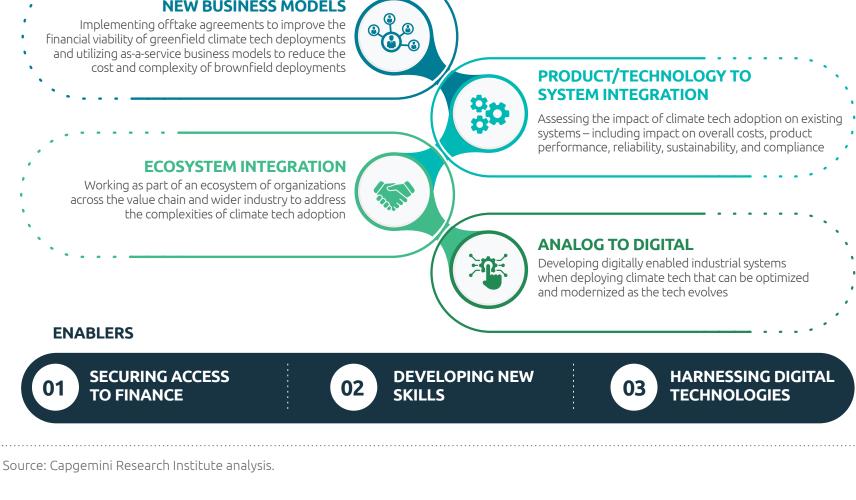
For technologies where the green premium has decreased significantly, such as solar PV and EVs, adoption of the technology is expected to accelerate. However, rapid progress is also expected in areas where green premiums remain significant (e.g., CCUS in the cement industry, SAF in the aviation industry, and low-carbon

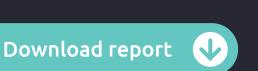
Despite the challenges, there are

hydrogen in the steel and shipping industry). AVERAGE TIMELINES FOR MAINSTREAM ADOPTION OF TECHNOLOGY WITHIN AN INDUSTRY – BASED ON CORPORATE ESTIMATES (IN YEARS)



Actions to accelerate climate tech adoption





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